



# Food and Drink

A summary of our services



## A commercial approach to food and drink

**Roythornes has been serving the food and drink industry since our firm was founded. We have a strong commercial understanding of supply chains – from the production of raw materials through to processing and packing, and on to transport and logistics.**

Our field-to-fork knowledge gives us the ability to advise in a holistic manner – identifying issues and opportunities both up and down the supply chain which benefit our clients. To work efficiently, your business needs a range of specialist support from your advisers. Our team can help you with supply chain and packaging agreements, as well as those for warehousing and logistics. At the same time, we can deal with the growth of your business organically or by acquisition.

The regulations surrounding the food industry can often cause disputes, and mistakes can damage your reputation and your bottom line. We commonly deal with disagreements concerning Trading Standards, The Food Standards Agency, Defra, and between ingredient suppliers and

manufacturers. We will always try to achieve an agreement but, if necessary, we have the experience to manage complex court cases where issues can be resolved.

Because the food industry is a chain it helps to work with people who have links at every stage in the production process. We have contacts throughout the sector and much of our time is spent bringing together businesses which could potentially work in a mutually beneficial way. We have put food manufacturers in touch with transport and logistics providers and recipe developers in touch with manufacturers – all benefiting from our vast network of associated connections.

# Our food and drink services

From crisis management and contract disputes to negotiating corporate transactions, our Food and Drink team focuses on the key issues to help clients achieve their objectives.



## HOW WE CAN HELP YOU:

- Health, safety and hygiene regulations
- Regulatory advice
- Appeals against Food Standards Agency notices
- Animal welfare issues
- Workforce issues, working time, foreign and agency labour
- Breeder agreements
- Traceability issues and COSSH
- Competition issues
- CIF/FOB insurance claims for goods in transit
- Development agreements for new food products including fruits
- Jurisprudence in cross border issues
- M&A work for food sector businesses
- Organic criteria and claims
- Producer Organisations and co-operatives
- Managing customer and supplier relations
- Supermarket protocols and grocery supply codes
- Intellectual property
- Retention of title claims
- Import licences for the importation of produce varieties into the UK

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