

Food & Drink

A commercial approach to the food sector



Big skies. Big thinking.



Food & drink industry expertise

Our food team are more than just lawyers

Our knowledge and experience adds value to our service

Roythornes has been serving the food industry right back from when the firm was founded nearly 85 years ago. Our reputation and experience of the food sector now stretches from resolving complex supply chain disputes to mergers and acquisitions

We have a strong commercial understanding of the food supply chain - from the production of raw materials through to processing and packing, and on to transport and logistics.



We have a holistic approach that benefits our clients and their customers

Uniquely, our field-to-fork knowledge gives us the ability to advise in a holistic manner - identifying issues and opportunities both up and down the supply chain which benefit our clients.

To work efficiently, your business needs a range of specialist support from your advisers. Our Commercial team can help you with supply chain and packaging agreements, as well as those for warehousing and logistics. At the same time, the Corporate team can deal with the growth of your business organically or by acquisition.

It's important to remember that your employees are the lifeblood of your business and the challenges of employment law should not be overlooked - particularly where flexible labour is often key to an efficient business.

The regulations surrounding the food industry can often cause disputes, and mistakes can damage your reputation and your bottom line. We commonly deal with disagreements

“Roythornes clearly understands the food sector and their advice is always both clear and comprehensive”

-British Frozen Food Federation

concerning Trading Standards, Defra, and between ingredient suppliers and manufacturers. We will always try to achieve an agreement but, if necessary, we have the experience to manage complex court cases where issues can be resolved.

The right mix of contacts

Because the food industry is a 'chain' it helps to work with people who have links at every stage in the production process. We have contacts throughout the sector and much of our time is spent bringing together businesses which could potentially work in a mutually beneficial way. We have put food manufacturers in touch with transport and logistics providers and recipe developers in touch with manufacturers - all benefiting from our vast network of associated connections.

Perhaps most importantly we have brought together suppliers and large supermarket chains, taking brands to the next level in becoming regulars on shopping lists up and down the country.

With an increasing focus on the environment and the volume of food waste, we can advise on schemes to convert food waste to energy - reducing costs and the environmental impact of production.

Our food services

- acquisitions and disposals within the food sector
- commercial agreements (agency, distribution, warehousing and logistics) as well as food-specific agreements such as packaging and the purchase of key ingredients
- grain store agreements such as sale and purchase, leases, etc
- defending criminal prosecutions on behalf of food companies arising out of investigations by regulatory authorities
- consumer and product liability claims
- food labelling/Trading Standards issues
- claims regarding defective product recall issues
- legal challenges from Defra and Food Standards Agency
- health and safety
- employment law tailored to food companies
- other commercial regulatory matters

London Stock Exchange Group

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COMPANIES TO INSPIRE
BRITAIN 2017

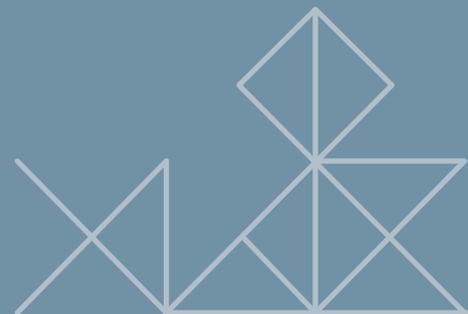
Lexcel
Legal Practice Quality Mark
Law Society Accredited

Roythornes is a top 150 law firm with a strong reputation in the food & drink sector.

It is the combination of technical expertise, personal attention and commercial acumen that sets us apart

Recent Work

- £20m food acquisition of a UK company
- Acquisition of a pet products manufacturer
- Advising in relation to the reduction of capital demerger of a food and drink company to create two separate group structures
- We act for both Claimants and Defendants in litigation cases where the sum at stake is well over £1M (frequently many multiples of £Ms)
- Defending claims brought under the Commercial Agents Regulations
- Breach of Warranty claims (we act for both Buyers and Sellers of Food businesses)



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